



**PUNJAB PUBLIC SERVICE COMMISSION**

**COMBINED COMPETITIVE EXAMINATION FOR  
RECRUITMENT TO THE POSTS OF  
PROVINCIAL MANAGEMENT SERVICE, ETC - 2016**

**SUBJECT: PSYCHOLOGY (PAPER-I)**

**TIME ALLOWED: THREE HOURS**

**MAXIMUM MARKS: 100**

**NOTE: Attempt FIVE Questions in All. Attempt in Urdu or English.**

- Q No. 1:**
- Define Psychology and give its scope in 21<sup>st</sup> century? **(3+7 Marks)**
  - Define and compare Psychoanalysis School of thought with Behaviourism. **(4+6 Marks)**

**Q No. 2:** Describe the Cognitive Theory of Emotions. Explain its strengths and weaknesses with examples. **(20 Marks)**

**Q No. 3:** What are different types of learning? How is classical conditioning different from operant conditioning? **(10+10 Marks)**

**Q No. 4:** Explain structure and functions of brain? How genetics influence behaviour? **(15+5 Marks)**

**Q No. 5:** Explain theories of child development. **(20 Marks)**

**Q No. 6:** How do you define motivation? What are primary and secondary motives? How motivation increases productivity. Relate your answer with motivation theories? **(10+10 Marks)**

**Q No. 7:** Write note on any TWO of the followings:- **(10+10 Marks)**

- Frustration and conflict
- Information processing theory
- Emotional quotient